
ANEESH P

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PROFESSIONAL SUMMARY

Dedicated and detail-oriented Pharmacist with **6+ years of experience** in pharmacy operations, medication dispensing, inventory management, and customer service. **Holds a Bachelor of Pharmacy (B.Pharm)** degree with proven success in managing retail pharmacy operations, ensuring regulatory compliance, and maintaining exceptional patient care standards. Skilled in supervising teams, optimizing workflow, and achieving business growth through effective planning and service excellence.

KEY SKILLS

- Medication Dispensing
- Quality Review
- Team Leadership
- Patient Counseling
- Sales Monitoring
- Inventory Control
- Compounding Skills
- Regulatory Compliance
- Business Development
- Pharmacovigilance

WORK HISTORY

Store Manager Cum Pharmacist, 07/2021 - Present

Docib Pharmacy, Studio City – Dubai, UAE

- Oversee daily pharmacy operations ensuring efficiency and adherence to UAE DHA standards.
- Accurately dispense prescribed medications and counsel patients on usage and side effects.
- Supervise and train a team of pharmacists and sales staff to achieve performance excellence.
- Maintain optimum stock levels, conduct inventory audits, and reduce wastage by 15%.
- Ensure all prescriptions and transactions comply with legal and ethical standards.
- Collaborate with healthcare professionals to optimize patient therapy outcomes.
- Monitor and report controlled drugs in compliance with DHA regulations.
- Achieve sales targets by implementing effective merchandising and customer service strategies.
- Prepare daily, weekly, and monthly financial and operational reports.
- Maintain high standards of hygiene, safety, and confidentiality across the store.

Pharmacist, 07/2019 - 06/2021

Life Pharmacy – Dubai, UAE

- Prepared, compounded, and dispensed medications per physician prescriptions.
- Monitored patient therapy and informed customers of drug interactions and side effects.
- Conducted health screenings and provided immunization and blood pressure monitoring.
- Ensured accurate maintenance of patient records and prescription logs.
- Delivered professional and friendly customer service, increasing repeat customer retention.
- Assisted in maintaining a clean, safe, and organized pharmacy environment.
- Supported senior pharmacists in regulatory audits and documentation compliance.
- Managed controlled drugs inventory according to DHA guidelines.
- Assisted with billing, reporting, and insurance claim processing.
- Promoted over-the-counter (OTC) products and wellness supplements effectively.

Sales Executive, 09/2015 - 2018

GSK Pharmaceuticals – Ernakulam, Kerala, India

- Achieved sales targets by promoting and marketing pharmaceutical products.
- Built and maintained strong relationships with doctors, pharmacists, and distributors.
- Conducted product demonstrations and delivered presentations to healthcare professionals.
- Identified new business opportunities through lead generation and market analysis.
- Managed CRM database for effective client tracking and follow-up.
- Prepared accurate sales reports and provided market feedback to management.
- Collaborated with the marketing team to plan promotional campaigns.
- Handled customer inquiries and resolved product-related complaints efficiently.

EDUCATION

Bachelor of Pharmacy (B.Pharm): 2014 – 2018

KTN College of Pharmacy, Chalavara - Kerala, India

Higher Secondary Education: 2012 – 2014

Board of Higher Secondary Education - Kerala, India

Secondary Education: 2011 – 2012

Board of Public Examination - Kerala, India

PERSONAL DETAILS

Date of Birth: 09/05/1996

Nationality: Indian

Marital Status: Single

Passport No: T4685398

Passport Expiry: 13/03/2029

License: Valid UAE Driving License

CERTIFICATIONS & SEMINARS

Academic Project: Gas Chromatography and Mass Spectroscopic Study of Cassia Torra

Seminar Attended: Current Scenario of Drug Discovery and Development – KTN College of Pharmacy

SOFTWARE PROFICIENCY

MS Office

Word | Excel | PowerPoint

Designing: Adobe Photoshop

Data Management: Documentation, Billing Systems, Reporting

LANGUAGES

English | Malayalam | Hindi | Tamil

AREA OF INTEREST

Pharmacy | Production | Marketing | Quality Control (QC) | Quality Assurance (QA)

DECLARATION

I hereby declare that the information provided above is true and correct to the best of my knowledge and belief.