



YAMAM ALSHIEKH YASEEN

DHA/MOH PHARMACIST
MEDICAL SALES REPRESENTATIVE

CONTACT

- +971543658104
- yamam7111996@gmail.com
- UAE, Ajman

EDUCATION

2014-2019
AL- BAATH UNIVERSITY

- Bachelor of Pharmacy

2022-2024
SVU UNIVERSITY

- Master of Business Administration

SKILLS

- Patient counseling
- Clinical pharmacy knowledge
- Insurance claim handling
- Sales negotiation
- Scientific communication
- Target achievement
- Staff supervision and training
- Stock control system

LANGUAGES

- Arabic (mother tongue)
- English (advanced)

PROFILE

Licensed pharmacist with solid experience in community and/or hospital pharmacy. Skilled in medication dispensing, patient counseling, and drug inventory management. Familiar with health insurance systems and committed to ensuring safe and effective medication use. Seeking a role in a dynamic pharmacy setting to contribute to patient care and further develop my pharmaceutical skills.

WORK EXPERIENCE

Aga Khan Medical Center (Syria - Hama - Salamieh)

Pharmacist

2023-2025

- Accurately dispensed prescription and over-the-counter medications, ensuring patient safety and compliance with legal and ethical standards.
- Counseled patients on proper medication usage, side effects, interactions, and storage.
- Managed inventory, monitored stock levels, and placed orders to ensure medication availability.

Bioghar (Syria - Hama)

Medical Sales Representative

2019-2023

- Promoted pharmaceutical products to doctors, pharmacists, and other healthcare professionals to increase product awareness and sales.
- Conducted regular visits to clinics, hospitals, and pharmacies to present product information and samples.
- Achieved and exceeded monthly and quarterly sales targets consistently.

Atef Al- Salloum Pharmacy (Syria - Hama - Salamieh)

Pharmacy Manager

2022 - 2025

- Supervised daily pharmacy operations, ensuring safe and efficient dispensing of medications and adherence to regulatory guidelines.
- Managed and trained a team of pharmacists, pharmacy technicians, and support staff.
- Handled scheduling, staff evaluations, and performance management to maintain workflow efficiency.