



MOHAMED NAIZER ALI

Retail Sales Associate /cashier/Sales & Marketing Executive.

PROFILE

I am Highly motivated sales professional with 10+ years of experience in providing expertise in strategic lead generation, Sales and marketing presentations, effective liaising, enterprise sales strategy, Creative Marketing. A positive, engaging and action-oriented sales professional who views every customer as a potential sale. Accuracy in handling customer transactions. Passionate about serving others and eager to take on a new responsibility and leadership roles.

CONTACT

Address : - Oriental Tower, BurJuman.
Dubai.
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EMAIL : - nazeernaizerali@gmail.com

PERSONAL DETAILS

Date of Birth : - 02/04/1991
Marital Status : - Married
Passport Number: - N6092917
Visa type : - Residence Visa
Nationality : - Sri Lankan

LANGUAGES

English, Tamil and Sinhala

SKILLS

- Excellent Customer Service.
- Team Work.
- Time Management.
- Friendliness & Empathy.
- Ability to build a good client base.
- Previous Retail & Sales Experience.
- Basic Computer knowledge

WORK EXPERIENCE

- ❖ **M.H ALSHAYA GROUP LLC. (RETAIL SALES ASSOCIATE) NEXT.**
04TH of July 2022 – up to date.

Responsibilities

- Cashiering(AREAS SOFTWARE)
- Customer service
- New arrival stocks processing
- New delivery stock receiving
- Stocks transferring
- Fitting room time to time checking
- Virtual display arrangement with VM guidelines Back-store in-charge (stock arrangements, new delivery open, pricing, size cubing, security tagging, excess item re arrange to the locations.

- ❖ **Worked in CHAIWALA COLOMBO as a cashier from 22nd April 2021 up to July 30th 2021.**

- ❖ **Worked in MOTHERCARE AND ELC BRANDS. and under the SOFTLOGIC BRANDS (PVT) LTD. From 09th October 2019.**

As a Sales Executive undergoing on a trainee supervisor up to 27th of March 2021.

- Cashier system operating in POS machine (oracle Xstore)
- Handling back-office operations (Maintaining daily sales reports)
- Maintaining EOD.
- Maintaining Finance Report.
- Maintaining Carder Report (Staff Attendance)

- ❖ **Worked in WORLD OF OUTDOOR (PVT) LTD. and under the RAINCO GROUPS (PVT) LTD.**

As a Sales Executive from 02nd of October 2017 to 17th of March 2018.

- ❖ **Worked in LANKA BELL (PVT) LTD. Sales Executive from November 2015 to up to 09th March 2017.**

- Selling Huawei Brand Model Number B310S-925 router.
- Selling Huawei CDMA F202 Desktop phone and Huawei external power banks for Huawei Routers.

- ❖ **Worked in AMEXCO (PVT) LTD. Sales Executive from May 2014 to up to April 2015.**

- Selling LPG Appliances, welding Accessories, and oxygen cylinders.

- ❖ **Worked in WEB GENIUS LANKA (PVT) LTD. Web Consultant from November 2012 to up to 2013.**

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- ❖ **Worked in EAST WEST MARKETING (PVT) LTD. Sales Representative from 01st of February 2011 to up to 20th November 2012.**

- ❖ **Worked in DYNAMICS LOGISTICS CLEARING & FORWARDING.**
Training Walf clerk from January 2009 up to 2010.

PROFESSIONAL QUALIFICATIONS

- Successfully Completed: -DIPLOMA IN INTERNATIONAL AIRLINE TICKETING (IATA)
(Airline Fares, E-Ticketing, Reservations, Marketing, GDS, Tours, Travel & Tourism, Airport Operations and Cargo, Covering the principles and practices for selling International Air Travel).
Conducted by Mr. Deepal perera at International Airline Ticketing Academy.
- EMERALD ISLE RETAIL TRAINING CENTER (PVT) LTD. RETAIL TRAINING SPECIALISTS.
- ✓ Successfully Completed: - PROFESSIONAL RETAIL SKILLS.
- DIPLOMA IN NETWORK ADMINISTRATION
- DIPLOMA IN IT & GRAPHIC
- DIPLOMA IN COMPUTER HARDWARE ENGINEERING

EDUCATION

- School Attended: - WP/KAL/Hunupitiya Bandaranayake Maha Vidyalaya
2007 - G.C.E.Ordinary Level

The above information provided by me is true and accurate to the best of my knowledge.

N.M.M. NAIZER ALI