



AMMAR MALPA

SALES EXECUTIVE AND STOCK
MAINTENANCE

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ammarmalpa00@gmail.com

Deira, Al-Ras, Dubai, UAE

Education

Bachelor of Commerce

Karnataka University Dharward
2016- 2019
Karnataka, India

Higher Secondary

Dep of Pre-University Education
2014-2016
Karnataka, India

Certifications

- Certified Computer Basics and Advanced Excel
- Tally ERP

Skills

Leadership

Decision Making

Time Management

Computer Skills

Critical thinking

Language

English

Arabic

Hindi

Kannada

Urdu

About me

Provenskillsin promoting and boosting revenue by connecting with customers and effectively communicating sales recommendations well organized, reliable, and experienced in setting up displays, restocking shelves, and supporting in store customers with knowledgeable assistance. Enhancing storeloyalty with unparalleled support

Professional Experience

Sales & Operations Executive

Aug2024 - Jan 2025

Maven Realty, Bangalore

Assisted in managing both residential and commercial real estate clients by handling property tours, client communications, and backend operations. Collaborated closely with the sales team to streamline follow-ups, enhance client satisfaction, and maintain up-to-date property listings, inquiries, and transaction records

EntrepreneurSmall Trade Business

Oct 2023 - Jun 2024

Freelance , Karnataka

Launched and managed a small-scale cosmetics and wellness business, overseeing end-to-end operations including product sourcing, marketing, and direct B2C sales. Engaged in small trade and product flipping across online and offline platforms. Developed hands-on experience in branding, packaging design, customer service, and market testing.

Sales Promoter Cum Store Manager

Oct 2020 - Aug 2023

New Taj Medical, Bhatkal

"Managed day-to-day operations of a retail pharmacy, including inventory control, customer service, and staff supervision. Maintained accurate stock records, performed regular inventory audits, and ensured timely reordering of fast-moving items. Reconciled daily sales reports, monitored expiry dates, and implemented stock rotation to minimize waste. Efficiently coordinated with vendors for restocking and resolved supply chain issues. Ensured strict compliance with healthcare regulations while delivering high-quality service to customers.

BusinessDevelopment Executive

Jul 2019 – Jan 2020

Square Yards, Bengaluru

Promoted a diverse portfolio of residential and commercial properties in a competitive real estate market. Successfully closed multiple deals by understanding client needs, providing property consultations, and conducting site visits. Maintained strong client relationships through consistent follow-up and personalized support. Handled end-to-end sales documentation, including agreement drafting, registration coordination, and after-sales service.