

Sathish Kumar Kottaichamy

Pharmacist

+971526970991 ◇ kottaisathishpmk@gmail.com ◇ United Arab Emirates ◇ [LinkedIn](#)

SUMMARY

DOH Licensed pharmacist with experience in retail pharmacy and e-commerce pharmacy operations, specializing in pharmaceuticals, cosmetics, and over-the-counter (OTC) products. Proficient in medication dispensing, patient counseling, inventory control, and pharmacy software systems. Demonstrated success in sales techniques, online optimization, and improving customer engagement and patient adherence. seeking a pharmacist role to contribute to healthcare delivery, promote positive patient outcomes, and support the advancement of modern healthcare systems.

PROFESSIONAL EXPERIENCE

DOH LICENSED PHARMACIST

Aug '24 — May '25

Life Pharmacy

United Arab Emirates

- Accurately dispensed prescribed medications to patients, carefully verifying dosage, formulation, and instructions to ensure optimal therapeutic outcomes.
- Delivered comprehensive counseling to patients, educating them on proper medication use, potential side effects, and adherence strategies to enhance treatment effectiveness and ensure patient safety.
- Educated patients on health and wellness topics, including disease prevention and management, by providing personalized guidance and resources to improve understanding and promote overall well-being.
- Assessed and identified customer needs through targeted questioning, offering tailored recommendations for over-the-counter medications, health products, and cosmetics based on individual skin types and specific requirements.

TRAINEE PHARMACIST

Aug '22 — Aug '24

Life Pharmacy

United Arab Emirates

- Assisted in filling prescriptions under the supervision of a licensed pharmacist, gaining hands-on experience in medication dispensing procedure, medication therapy reviews and identifying potential drug therapy problems.
- Supported pharmacists in conducting patient consultations, including medication counseling and education.
- Managed pharmacy inventory by restocking shelves, monitoring expiration dates, and applying FIFO and FEFO systems to ensure medication quality and compliance.
- Navigated complex insurance landscapes by resolving issues with major vendors such as MedNet, Oman Insurance, MetLife Gulf and Daman through strategic and effective communication.

THERAPY MANAGER

Oct '21 — Apr '22

CIPLA Pvt Ltd

India

- Played a key role in driving critical care medicine sales by engaging with ICU doctors, hospital deans, surgery chairs, and department directors across more than 20 hospitals in the city.
- Demonstrated and presented products to healthcare staff, including doctors, nurses, and pharmacists, to drive business growth and enhance product adoption.
- Coordinated and conducted appointments and meetings with community and hospital-based healthcare professionals to deliver comprehensive information on the benefits and applications of the medicine brand, resulting in increased awareness and usage within key medical institutions.
- Successfully managed and expanded a sales territory by identifying and capitalizing on market opportunities, ensuring comprehensive coverage and maximized product visibility.

EDUCATION

Bachelors in Pharmacy, SRM INSTITUTE OF SCIENCE AND TECHNOLOGY - TAMILNADU, INDIA Jul '17 — Jul '21
(GPA: 7.67/10) India

SKILLS

Pharmaceutical Skills Drug Information, Medication Dispensing, Patient counselling, Pharmacy Operations

Customer Service Skills Quality and customer service orientation, Customer complaint Management

Soft Skills Problem solving, Adaptability and Flexibility

Language Proficiency English, Tamil, Hindi, Malayalam

E-commerce Skills Handling e-commerce prescription uploads