

HOSSAM HOSSNI SOLIMAN

Sharjah – Al Qasimia, Al Mahata, UAE

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PROFESSIONAL PROFILE

Multi-disciplinary professional with 9+ years of combined experience, including 3 years of professional experience in the UAE, across **Fitness & Wellness, Sales & Business Development, Real Estate Sales & Marketing, Graphic Design & Content Creation, and Accounting & Finance** in the UAE and Egypt. Proven ability to adapt across industries, build strong client relationships, and deliver results-driven performance. Known for strong communication skills, visual storytelling, on-camera confidence, and consistent performance in fast-paced environments.

CORE SKILLS SUMMARY

- Client Relationship Management
 - B2B & B2C Sales
 - Real Estate Sales & Lead Generation
 - Social Media Management & Page Handling
 - Digital Marketing & Paid Ads (Meta)
 - Visual Branding & Content Creation
 - On-Camera Presentation & Communication
 - ERP Systems (Odoo, SAP)
 - Time Management & Multitasking
 - Teamwork & Problem Solving
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PROFESSIONAL EXPERIENCE

FITNESS & WELLNESS EXPERIENCE

(4+ Years | UAE & Egypt)

Personal Trainer | Fitness Coach | Nutrition Specialist

City Gym – Al Ain, UAE

Personal Trainer | 1 Year

- Designed customized programs for fat loss and muscle gain
- Conducted fitness assessments and technique correction

Gym Zone – Ajman, UAE

Personal Trainer | 8 Months

- Delivered personal and group training sessions
- Provided mobility and functional training coaching

Freelance Fitness Coach – UAE & Online

2+ Years

- Designed online & in-person transformation programs
- Provided nutrition guidance and weekly progress follow-ups

CoreMotion Wellness Club – Sharjah, UAE

Corporate Wellness Consultant | 6 Months

- Conducted corporate wellness and mobility programs
- Organized health awareness events

Titan Fit Gym – Al Ain, UAE

Assistant Trainer | 8 Months

- Supported strength & functional training sessions
- Conducted new member assessments

PowerHouse Active Studio – Online

Content Creator & Online Coach | 1+ Year

- Produced fitness reels and online workout programs

Naseem Gym – Cairo, Egypt

Personal Trainer | 1 Year

Devil Gym – Cairo, Egypt

Personal Trainer | 6 Months

2 SALES & BUSINESS DEVELOPMENT EXPERIENCE

(5+ Years | UAE & Egypt)

Sales Executive | Sales Coordinator | Sales Specialist

Murad Metallic Industries – Murad Group, UAE

Sales Executive & Graphic Designer | 1 Year

- Managed industrial B2B accounts and site visits
- Achieved 120%+ of monthly sales targets
- Prepared quotations, catalogs, and sales presentations

Smile Perfume Brand – Dubai, UAE

Sales & Marketing Specialist | 6 Months

- Handled direct in-store sales
- Executed promotions and upselling strategies
- Designed in-store visuals and managed paid ads

Step Company – Al Ain, UAE

Sales & Design Coordinator | 8 Months

- Generated leads through field sales
- Supported deal closures with visual proposals

Dr Media Online – UAE (Remote)

Freelance Sales & Content Specialist | 8 Months

- Sold branding and content packages
- Managed Meta Ads campaigns
- Prepared professional quotations

Tech Org Company – Egypt

Sales Support & Graphic Designer | 6 Months

Al Qassas Group for Exports – Egypt

Sales & Marketing Designer | 1 Year

Major Retail Companies – Egypt

Sales & Customer Service Representative | 1.5 Years

3 REAL ESTATE SALES, MARKETING & SOCIAL MEDIA

(Ajman, UAE)

Real Estate Sales & Marketing Executive | Property Advisor

- Worked with real estate companies in Ajman handling both sales and marketing activities
- Generated and qualified leads through calls, walk-ins, field sales, and digital platforms
- Promoted residential properties (apartments & villas) through social media channels
- Managed real estate social media pages (Instagram, Facebook, WhatsApp Business)
- Created property listings, captions, reels, and promotional content
- Launched and managed paid advertising campaigns (Meta Ads) for property leads
- Conducted property viewings and site visits with potential clients
- Followed up with leads and closed sales deals
- Coordinated with brokers, developers, and internal sales teams
- Designed basic marketing visuals and property brochures

Property Types:

Residential Apartments | Villas | Investment Units

4 SUPPLEMENTS & RETAIL SALES EXPERIENCE

Leading Supplement Stores – Cairo, Egypt

Sales Associate & Supplement Advisor | 1 Year

- Provided supplement guidance based on client fitness goals
- Strong knowledge of proteins, pre-workouts, fat burners, vitamins

- Achieved monthly sales targets
- Built strong repeat-customer relationships

5 GRAPHIC DESIGN, CONTENT CREATION & MEDIA

(3+ Years / UAE & Egypt)

Graphic Designer | Content Creator | Video Editor

- Branding & marketing design (digital & print)
- Social media visuals and paid ad creatives
- Product, restaurant & real estate photography
- Video editing, reels & short-form content
- Confident on-camera as presenter or model

Tools:

Adobe Photoshop | Illustrator | Premiere Pro | Lightroom
Meta Ads Manager | Microsoft Office

Companies:

Murad Group | Smile Perfume | Step Company | Dr Media Online |
Tech Org | Al Qassas Group | The Top Designer Company

6 ACCOUNTING & FINANCE EXPERIENCE

(2 Years / UAE & Egypt)

Financial Accountant

Cash Misr Accounting Services – Dubai, UAE | 1 Year

- Journal entries and financial reporting
- Customer payments and deposits
- ERP Systems: Odoo & SAP

Al Qassas Company for Import & Export – Egypt | 1 Year

- Purchase & sales invoices
- Supplier & customer follow-ups
- Financial statements preparation

Pizza Pan Restaurant – Egypt

Cashier

- Cash handling and inventory control

EDUCATION

Bachelor of Commerce (Accounting)

Al-Azhar University – Cairo
2018 – 2021

CERTIFICATIONS

- NASM – Certified Personal Trainer
 - ACE – Certified Fitness Trainer
 - Sports & Fitness Nutrition
 - First Aid & CPR
 - ICDL
 - Marketing & Strategic Management (MBA Program)
 - Emotional Intelligence
 - Critical & Creative Thinking
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LANGUAGES

Arabic: Native
English: Excellent

PERSONAL DETAILS

Nationality: Egyptian
Date of Birth: 19/04/1999
Marital Status: Single
Military Service: Completed
Driving License: Valid UAE Driving License