



VYNA RENELLE P. PERALTA

REGISTERED MEDICAL TECHNOLOGIST

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755 Poppy Lane, Green Community East, Dubai Investment Park 1, Dubai, UAE

PERSONAL DETAILS

- **Date of birth**
01 December 2000
- **Nationality**
Filipino
- **Marital Status**
Single

SKILLS

- Technologically capable
- Phlebotomy
- Specimen collection and processing
- Patient care
- Inventory and managing supplies
- Quality assurance and Quality Control
- MS Office (Excel, Word, PowerPoint)
- Customer relationship management
- Market Analysis and Strategic planning

LANGUAGES

- English (Fluent)

CERTIFICATION

SEPTEMBER 2024

Online Orientation on HIV Training Services for Medical Technologists

MARCH 2024

Medical Technologist Licensure Examination

OCTOBER 2022

Phlebotomy Workshop

EDUCATION

Angeles University Foundation

SEPTEMBER 2023

Bachelor of Science in Medical Technology

- College of Allied Medical Professions Dean's Lister 2019 - 2020 (1st semester)
- College of Allied Medical Professions Dean's Lister 2020 - 2021 (2st semester)



PROFILE

I am eager to leverage my extensive knowledge and expertise in medical technology to enhance the capabilities of the healthcare team.

WORK EXPERIENCE

Cabcaben Accu-care Diagnostic Laboratory APRIL 2024 - MAY 2025
Medical Representative

- Achieving the sales target and the market share as per the agreed company strategy.
- Forecasting territory sales
- Planning daily activity based on customer potentiality in assigned territory.
- Conducting field visits calls and presentation sessions for healthcare professionals
- Using provided approved products materials to ensure consistent prescription.
- Establish and maintain excellent relationships with all customers.
- Report territory forecasting based on given annual target to ensure target Achievement.
- Report daily activity using provided company's reporting system
- Report market feedback and competitors' activities to the direct manager to take Necessary actions.
- Undertake any other duties or assignment as required from time to time by the Management.

Remed Pharmaceuticals, Inc. MARCH 2023 - SEPTEMBER 2023
Assistant Medical Representative

- Assisted customers with product selection and inquiries, maintaining a high standards of customer service.
- Replenished stock, handled cash, and card transaction.
- Promote company product to doctors, pharmacist, and health professionals within assigned territory.
- Achieve assigned sales targets by promoting product benefits effectively.
- Identify new market opportunities for business growth and sales expansion.
- Manage records of sales figures, client communications, and feedback received.
- Provide timely updates and reports to management on market developments.
- Liaise with the marketing team to create and execute product launches.
- Monitor competitor activity and industry trends to stay competitive.

Veterans Memorial Medical Center (VMMC) AUGUST 2022 - FEBRUARY 2023
Medical Technology Intern

- Operated advanced laboratory equipment such as centrifuges, spectrophotometers, and hematology analyzers, upholding stringent standards for test result accuracy and reliability.
- Proficiently managed patient information and laboratory data using Laboratory Information Systems (LIS) to ensure precise recording and tracking of test outcomes.

