



RANJINI RAVINDRAN

SENIOR PHARMACY PROFESSIONAL

CONTACT

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EDUCATION

Bachelor of Pharmacy
(B.Pharm), Dr MGR MEDICAL
UNIVERSITY, TAMIL NADU
(2003-2007)

PERSONAL DETAILS

Date of Birth : 12/08/1984

Sex : Female

Nationality : Indian

Religion : Hindu

Marital Status : Married

Visa Status: Residence

SKILLS

Patient Education and Engagement
Team building Skill
Customer Relationship Management
Psychotropic Control
Quality Control Documentation
Loss and Prevention Process
Coordinating & Organisational Skill
Monitor market trends
Sales integrity skills
Profit maximisation

LICENSES

DHA LIC NO-00025555

MOH LIC NO-5512

CAREER SUMMARY

Dedicated Senior Pharmacist with a profound commitment to excellence in pharmaceutical care and a strong foundation in patient care. With 16 years of extensive experience across healthcare settings in India and UAE, I bring wealth of knowledge in patient-centric pharmacy practices, leadership, and quality documentation. Throughout my career, I have actively contributed to improving patient outcomes and fostering a culture of continuous professional development. Notably, my expertise encompasses patient education and engagement, team building, and customer relationship management. I have demonstrated competence in psychotropic control, quality assurance and effective document practices.

PROFESSIONAL EXPERIENCES

Aster Pharmacy Golden Sands (17/04/2011-18/04/2013)

Aster Pharmacy 1- Br of Aster Pharmacies Group LLC (MEDICAL DIRECTOR) (17/04/2011- 11/06/2024) ASTER JUBILEE MEDICAL COMPLEX

- Excellent patient care and customer service in a high volume pharmacy serving more than 400 patients per day.
- Handling prescriptions of more than 41 Doctors from different departments like
- General Medicine, Internal Medicine, Pulmonology, Gynecology, Cardiology, ENT,
- Endocrinology, Gastro, Neurology, Ortho, Urology, Dental, Dermatology,
- Ophthalmology, General Surgery, Rheumatology, Nephrology, Dietician and Psychology.
- Coordinating, liaising and networking between insurance companies regarding eligibility, payments, approvals, reconciliation and other requirements.
- Managing and delivering a Patient Support Program (PSP)
- Fluent in managing the approval process for biologic DMARDS for patients with systemic autoimmune rheumatic diseases. This involves coordinating with the physician prescribing the medication, gathering the details from the Physician including the clinical details and the relevant Lab investigations and thus result in successful outcome with the process of the medication approval.
- Also involved in coordinating with the clinician for reminders of these high value medications when they are due so that there is continuity of treatment with regard to the medications the DMARDS both the conventional and the biologic.
- Possess excellent ability to monitor market trends, sales integrity and
- sound customer follow up to maximize profits and customer retention
- Strong track record of meeting and exceeding sales goals.
- Reviews prescription accuracy.
- Medication Error & ADR Reporting.
- Training and developing patient centric pharmacy team.
- Rationale use of Antibiotics.
- Conducting on floor training activities.
- Handling control and semi-control drugs.

ACHIEVEMENTS

Aster Ambassador Award

Best In Class Award

Non-Pharma Performer

LANGUAGES

English, Hindi, Malayalam,

Tamil, Arabic (Basics)

- Prescription audit
- Floor stock audit
- Crash craft audit
- Inventory control
- Loss and Prevention audit
- Develops patient centric pharmacy team.
- Ensuring and implementing policies and practices on Medication Management & Use.

Moulana Super Speciality Hospital India (Sep 2007-Sep 2009)

Divine Medical Centre Hospital India (Oct 2010-Mar 2011)

Neethu Medicals, India (Oct 2009-SEP 2010)

- Started my career in a 450-bedded multi speciality hospital as Hospital Pharmacist.
- Dispensed medication according to the IP & OP indents.
- Maintained inventory at an average level
- Reviewed prescription, monitored drug interaction to ensure safe use of medication.
- Provided information to the Physicians and Patients regarding drug availability and dose .
- Counselling patients on dosage, route & importance of compliance.
- Managed stock of surgical supplies in each nursing units. Informing nurses on drug dosage & route of administration

REFERENCE

Biju Puthenveetil, Assistant Manager Q commerce Aster Retail, Uae.

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