

CURRICULUM VITAE

Name: Fuzail Ali Shuttari

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Present Address: Flat No. 402, 4th floor, Maktoum Building, Deira, Dubai, UAE



OBJECTIVE: -

To obtain an Administrative, Sales or Marketing position with a global business, or professional associations that is seeking individual who can analyze, organize, and manage challenging projects that promote growth through individual and product achievement.

POSITION APPLIED FOR: -

Trainee Pharmacist / Sales Associate / Customer Service Executive

EDUCATIONAL QUALIFICATION: -

DEGREE	INSTITUTE	UNIVERSITY/ BOARD	YEAR	PERCENTAGE/ CGPA
MBA (Sales & HRM)	IES COLEGE OF TECHNOLOGY, BHOPAL	BARKATULLAH UNIVERSITY	2018-2020	72%
BACHELOR OF PHARMACY	RADHA RAMAN COLLEGE OF PHARMACY, BHOPAL	RAJIV GANDHI PROUDYOGIKI UNIVERSITY	2013-2017	7.89 CGPA
INTERMEDIATE OF SCIENCE	ORIENTAL COLLEGE	B.S.E.B	2010-2012	71.57%
MATRICULATION	JMV RESIDENTIAL PUBLIC SCHOOL	C.B.S.E	2010	7.8 CGPA

WORK EXPERIENCE: -

• AptitudeMate Education (2nd January 2022 – Present)

Marketing Manager

- Major accountability was Marketing at strategic level where I was supposed to establish hoardings, banners as a promotional agent for AptitudeMate Education
- Organizing seminars/workshops/interactive sessions in schools, colleges, coaching centers both on paid & unpaid basis
- Building relationships with TPOs/ Dean/ Principals/ Counsellors of schools & colleges
- Counselling the students at my own end & also encourage my team to do the same followed by walk in generation through telephonic calls
- Development of corporate brochures
- Coordinating with the Directors, HODs of Universities and schools
- Coordinating for classes, taking feedback, assigning classes & worked on grievances of students

- **AptitudeMate Education (1st September 2020- 31st December 2021)**
 - Working With ‘**AptitudeMate Education**’ as an Executive - Business Development
 - Responsible for the Marketing Activities of all the centers of AptitudeMate Education in entire Delhi/NCR
 - Understanding the behaviour of the students & motivating them for higher studies & learning
 - Responsibility of organizing workshops/seminar in schools & make them learn practical approaches of life
 - Connecting with the college administration & union for providing them with sponsorships
- Trainee Pharmacist in **New Bihar Pharma**, Phulwari Sharif, Patna (**7th September 2018 – 30th June 2020**)

TRAINING: -

- Training at NIAW (Ministry of Environment, Forests & Climate change Govt. of India Ballabgarh, Faridabad from 09/02/15 to 20/02/15
- One Month Vocational Training in Drug Testing LAB and Food Drug Administration on Chemical & Instrumental method of analysis of Drug from 11 Aug – 11 Sep 2016
- Training at JNU-NIAW on MANAGEMENT AND ETHICAL USE OF LABORATORY ANIMALS IN RESEARCH during 15/03/2017 to 25/03/2017

Seminars/Workshops:-

- National Seminar on "Herbal Anti-Cancer Drug Development – In Vivo & In vitro" Protocol Sponsored by MPCST (MP) 28th April 2014
- National Seminar on "The Scene of Bioavailability Enhancement using NDDS in Herbal Medicine" Sponsored by MPCST (MP) 10th April 2015
- National Seminar on "Modernization in Drug Delivery and Drug Design" sponsored by MPCST (MP) 27th FEB 2016

Declaration: -

I hereby declare that all the information provided in this curriculum vitae is complete and correct to the best of my knowledge and belief.

PERSONAL DETAILS:

- **Father’s Name** : Syed Ali Shuttari
- **Mother’s Name** : Kauser Perween
- **Languages known** : English, Urdu, Hindi
- **Hobbies** : Travelling & Listening Songs
- **Nationality** : Indian

Date:

Place: Dubai, UAE

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