



Ola Sultan

medical representative

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SUMMARY

I am a dedicated and passionate healthcare professional with extensive experience as a **Medical Representative**, as well as experience as a **Community Pharmacist** and **Laboratory Clinical Pharmacist**. My commitment to improving patient outcomes and building strong relationships with healthcare providers drives my desire to join your esteemed team. I aim to leverage my extensive experience in medical sales and my deep understanding of market needs to contribute to enhancing patient care and supporting your organization's pursuit of excellence in healthcare.

SKILLS

First Aid and CPR Training



ICDL



Marketing skills



Working under pressure



Communication skills



Valid Driver's License

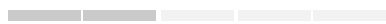


English language



LANGUAGES

English



Arabic



EDUCATION

Latakia University 2015 — 2020

Syria | Bachelor of Pharmacy

- Graduated with Honors (Very Good)

EXPERIENCE

medical representative

Jan 2021 — Dec 2024

BioCham - Syria

- Exceeded sales targets through strategic territory management.
- Developed strong relationships with healthcare professionals for repeat business.
- Conducted impactful product presentations that increased brand awareness.
- Implemented effective marketing strategies that boosted product visibility.
- Trained and mentored new representatives, enhancing team performance.
- Analyzed market trends to identify new sales opportunities and gaps.
- Collaborated with cross-functional teams to optimize product launches.
- Utilized CRM tools to track sales performance and customer interactions.
- Maintained up-to-date knowledge of industry regulations and product innovations.

Community Pharmacist (part time)

Jan 2021 — Mar 2025

- syria

- Accurately dispensed medications and provided patient counseling
- Offered pharmaceutical consultations and promoted healthy lifestyles.
- Managed, medication therapy, inventory, and delivered excellent customer service.

Laboratory Clinical Pharmacist

Mar 2021 — Mar 2025

National Hospital - Syria

- Conduct various laboratory tests (e.g., blood tests, drug levels) and analyze the results.
- Provide medication recommendations based on laboratory findings to ensure optimal therapy.
- Monitor therapeutic drug levels and adjust dosages to ensure patient safety.
- Collaborate with doctors and laboratory staff to optimize treatment plans based on lab results.
- Ensure the quality and accuracy of laboratory testing processes.
- Educate patients on the relationship between lab results and their medication regimen.

CERTIFICATIONS AND LICENSES

ICDL

Driving license